

# Form CRS

March 31, 2022

### Introduction

TD Capital Management LLC is registered with the Securities and Exchange Commission as an investment adviser. Fees for brokerage and investment advisory services differ among broker-dealers and investment advisers and it is important that you understand the differences. Free and simple tools are available to research firms and financial professionals at <u>Investor.gov/CRS</u>, which also provides educational materials about broker-dealers, investment advisers, and investing.

#### What investment services and advice can you provide me?

We offer wealth management services to retail investors, which include financial planning and portfolio management services. We provide periodic advice and reviews regarding your investment goals and objectives, personal balance sheet, tax planning, risk management, retirement, education, cash flow and investment planning. In our portfolio management services, we will continuously monitor your investment accounts over which you provide us with such authority and provide advice. In your investment advisory agreement with us, you give us discretion to determine the investments to buy and sell on your behalf, which means we will make the ultimate decision regarding the investments purchased and sold in your account. You also give us discretion to select other investment advisers on your behalf. You may impose reasonable restrictions on our discretionary authority. Any restrictions must be provided to us in writing and accepted by us.

**Questions to ask us:** Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

Please refer to our <u>Form ADV</u>, <u>Part 2A Brochure</u> for more detailed information about our services.

## What fees will I pay?

We charge fees for our advisory services and those fees vary among the different types of services we offer. We charge a percentage of assets under management for portfolio management services. These fees are assessed on a quarterly basis, in arrears. In general, the more assets there are in your account, the more you will pay in fees. This means we have an incentive to encourage you to increase the assets in your account. We also charge hourly and fixed fees for certain non-portfolio management services, and fees are due and payable as incurred.

In addition to our fees, you may incur additional fees and costs to third parties related to the investments in your account. These include: custodian fees, account maintenance fees, transaction costs, surrender charges, wire transfer and electronic fund fees, internal management fees of mutual funds and variable annuities, and other product related fees such as redemption fees.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Please refer to our <u>Form ADV</u>, <u>Part 2A Brochure</u> for more detailed information about our fees and your investment costs. **Questions to ask us:** Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?"

#### What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here is an example to help you

understand what this means.

• Fidelity makes available to us other products and services that benefit us but may not directly benefit the client or its account. These products and services assist us in managing and administering our clients' accounts. They include investment research, both the custodian's own and that of third parties. We may use this research to service all or some substantial number of our clients' accounts, including accounts not maintained at those specific custodians.

Questions to ask us: How might your conflicts of interest affect me, and how will you address them?

# How do your financial professionals make money?

Our financial professionals receive a salary and a discretionary bonus based on their individual performance and the success of the firm. Our financial professionals have an incentive to encourage a retail investor to increase the assets in a retail investor's accounts, which can be a conflict of interest.

Please refer to our <u>Form ADV</u>, <u>Part 2A Brochure</u> for more detailed information about our conflicts of interest.

Our financial professionals also receive additional compensation when they obtain new clients for us, which creates an incentive for our financial professionals to recommend our investment advisory services to you.

#### Do you or your financial professionals have legal or disciplinary history?

No, please visit <u>Investor.gov/CRS</u> for a free and simple search tool to research our firm and your financial professional.

Questions to ask us: As a financial professional, do you have any disciplinary history? For what type of conduct?

#### **Additional Information**

Please refer to our <u>Form ADV, Part 2A Brochure</u> for more information about our services. You may request updated information and a copy of this Relationship Summary by contacting us at (901) 681-0021 or tdcapital@tdcmllc.com.

**Questions to ask us:** Who is my primary contact person? Is he or she a representative of an investment advisor or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?